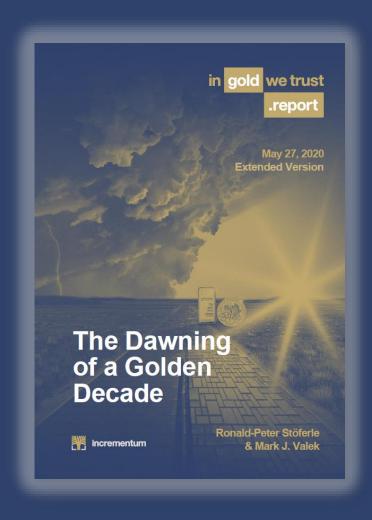
## In Gold We Trust report 2020:

## The Dawning of a Golden Decade

Ronald-Peter Stöferle Mark Valek

May, 27th 2020 Press Conference





## In Our Partners We Trust





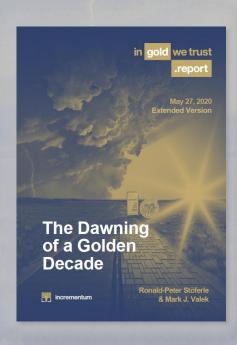
#### About the *In Gold We Trust* report

- The annually published Gold report has been written by Ronald-Peter Stöferle <u>since 2007</u>, for the eighth time together with Mark Valek and under the umbrella of Incrementum AG.
- It provides a "holistic" assessment of the gold sector and the most important influencing factors, such as real interest rate development, debt, inflation, etc.
- The In Gold We Trust report is one of the most read gold analysis worldwide and was downloaded and shared almost 2 million times last year.
- Since 2019 the report has also been <u>published in China</u>.
   The Mandarin version will be published this year in autumn.
- All information can be found at <u>www.ingoldwetrust.report</u>.





## Executive Summary – In Gold We Trust report 2020



- Monetary policy normalization has failed.
- The coronavirus is the accelerant of the overdue recession.
- Deflationary forces are currently strong.
- Debt-bearing capacity is reaching its limits.
- Central banks are in a quandary when it comes to combating future inflation.
- Dawn of a new monetary world order.
- New gold all-time highs are only a matter of time.
- The authors' proprietary valuation model shows a gold price of USD 4,800 at the end of this decade, even with conservative calibration.



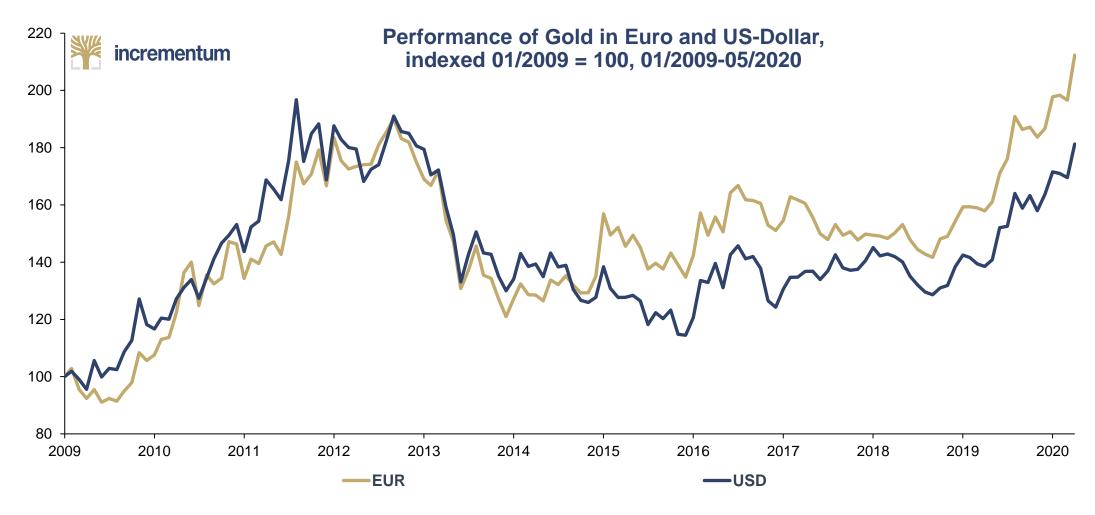
#### **Gold Performance Since 2003 In Various Currencies**

	EUR	USD	GBP	AUD	CAD	CNY	JPY	CHF	INR
2003	-0.5%	19.6%	7.9%	-10.5%	-2.2%	19.5%	7.9%	7.0%	13.5%
2004	-2.7%	5.3%	-2.3%	1.8%	-1.9%	5.3%	0.7%	-3.4%	0.6%
2005	36.8%	20.0%	33.0%	28.9%	15.4%	17.0%	37.6%	37.8%	24.2%
2006	10.6%	23.0%	8.1%	13.7%	23.0%	19.1%	24.3%	14.1%	20.9%
2007	18.4%	30.9%	29.2%	18.3%	12.1%	22.3%	22.9%	21.7%	16.5%
2008	10.5%	5.6%	43.2%	31.3%	30.1%	-2.4%	-14.4%	-0.1%	28.8%
2009	20.7%	23.4%	12.7%	-3.0%	5.9%	23.6%	26.8%	20.1%	19.3%
2010	38.8%	29.5%	34.3%	13.5%	22.3%	24.9%	13.0%	16.7%	23.7%
2011	14.2%	10.1%	10.5%	10.2%	13.5%	5.9%	4.5%	11.2%	31.1%
2012	4.9%	7.0%	2.2%	5.4%	4.3%	6.2%	20.7%	4.2%	10.3%
2013	-31.2%	-28.3%	-29.4%	-16.2%	-23.0%	-30.2%	-12.8%	-30.1%	-18.7%
2014	12.1%	-1.5%	5.0%	7.7%	7.9%	1.2%	12.3%	9.9%	0.8%
2015	-0.3%	-10.4%	-5.2%	0.4%	7.5%	-6.2%	-10.1%	-9.9%	-5.9%
2016	12.4%	9.1%	30.2%	10.5%	5.9%	16.8%	5.8%	10.8%	11.9%
2017	-1.0%	13.6%	3.2%	4.6%	6.0%	6.4%	8.9%	8.1%	6.4%
2018	2.7%	-2.1%	3.8%	8.5%	6.3%	3.5%	-4.7%	-1.2%	6.6%
2019	22.7%	18.9%	14.2%	19.3%	13.0%	20.3%	17.7%	17.1%	21.6%
2020 ytd	18.4%	14.9%	24.5%	24.2%	24.0%	16.1%	13.8%	14.3%	22.5%
Average	9.7%	10.7%	12.0%	9.5%	10.0%	9.7%	10.1%	7.8%	13.0%

Source: goldprice.org, Incrementum AG, as of May 21, 2020



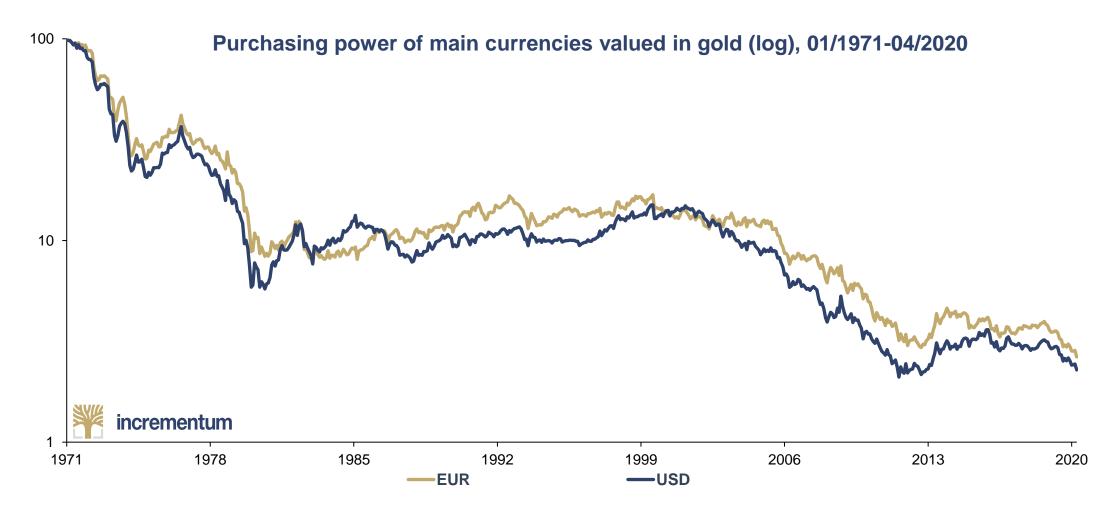
#### Gold at a New All Time High In Euro



Source: Reuters Eikon, Incrementum AG



# Long Term Decline In Purchasing Power of Fiat Currencies Measured In Gold

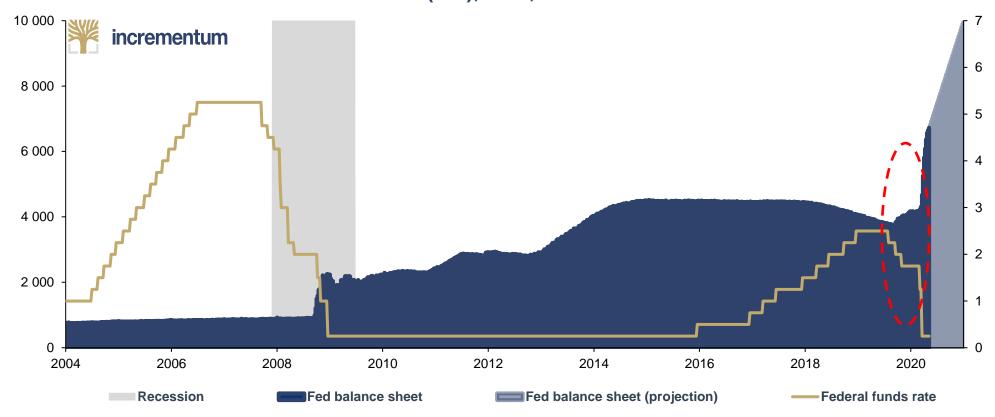


Source: Reuters Eikon, Nick Laird, goldchartsrus.com, Incrementum AG



#### Normalization of Monetary Policy Failed, Already In 2019!

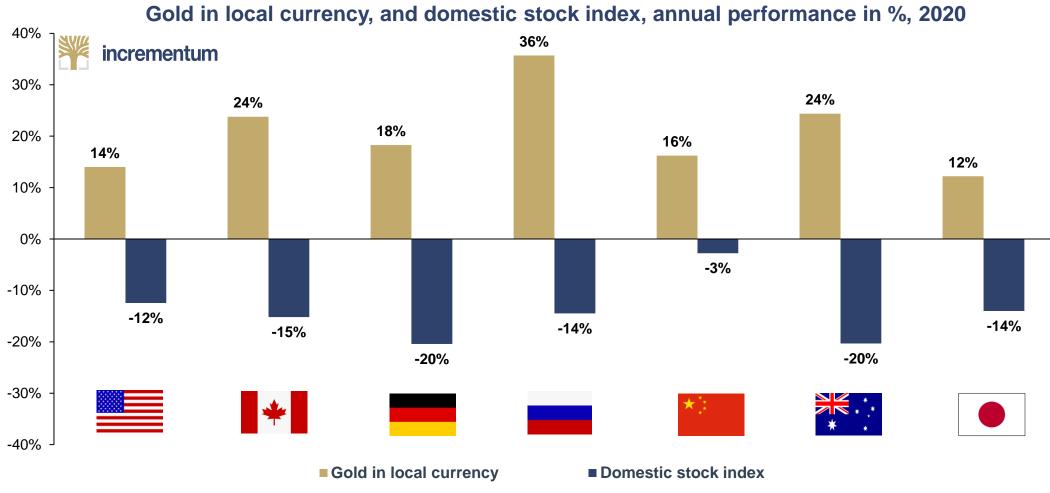
# Federal Reserve balance sheet (lhs), in USD bn, and Federal funds rate (rhs), in %, 01/2003-05/2020



Source: Reuters Eikon, Incrementum AG



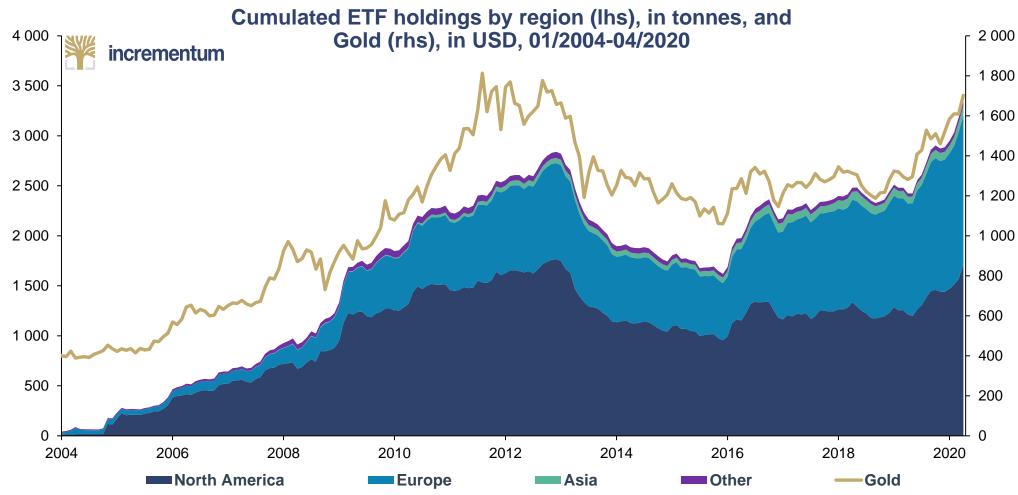
#### Once More, Gold As Effective Portfolio Diversifier During Recession



Source: Reuters Eikon (as of 14th of May 2020), Incrementum AG



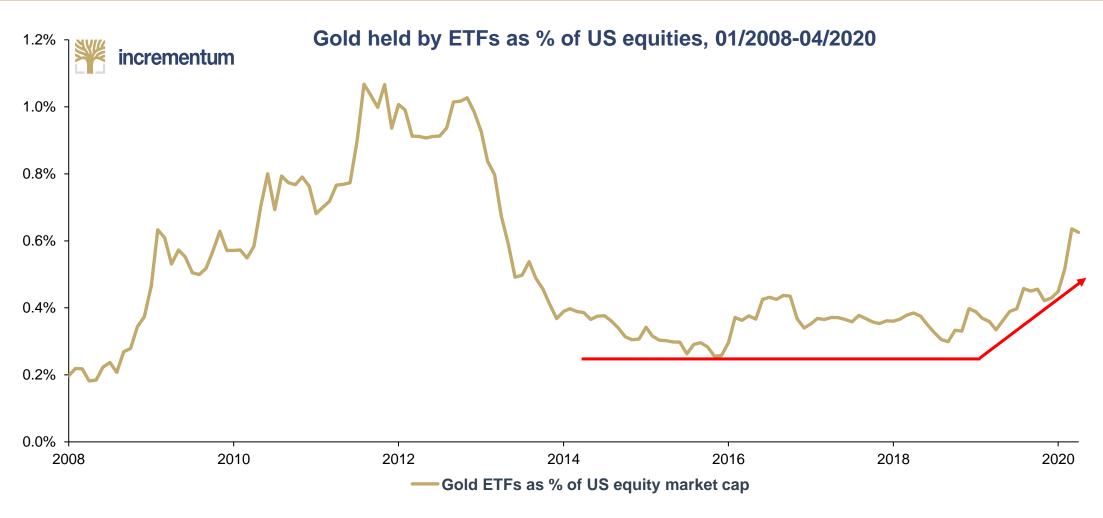
#### **Gold Is Being Rediscovered by Portfolio Managers**







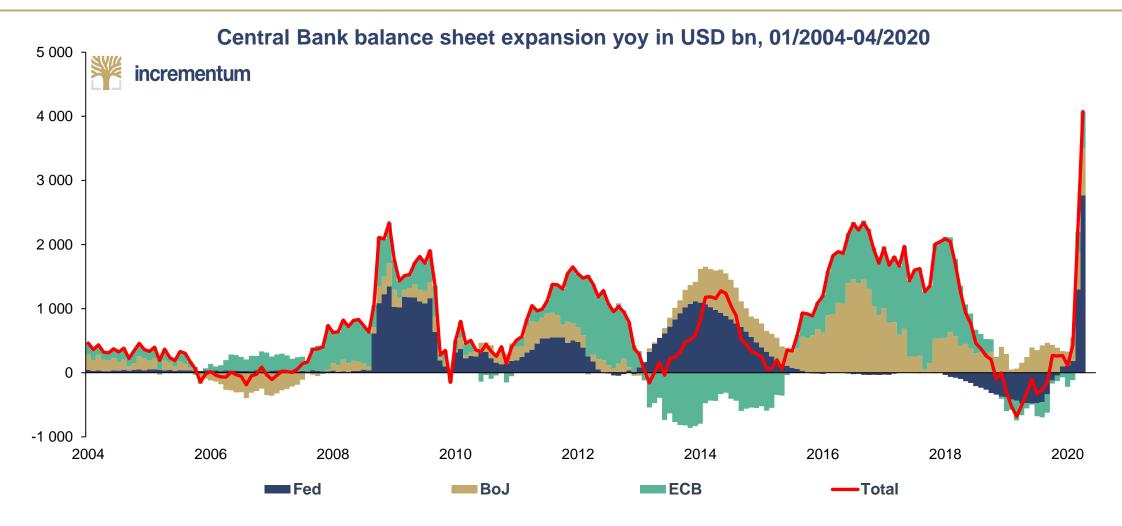
## **Gold Exposure of Portfolios Still Low**



Source: Atlas Pulse, Reuters Eikon, World Gold Council, Incrementum AG



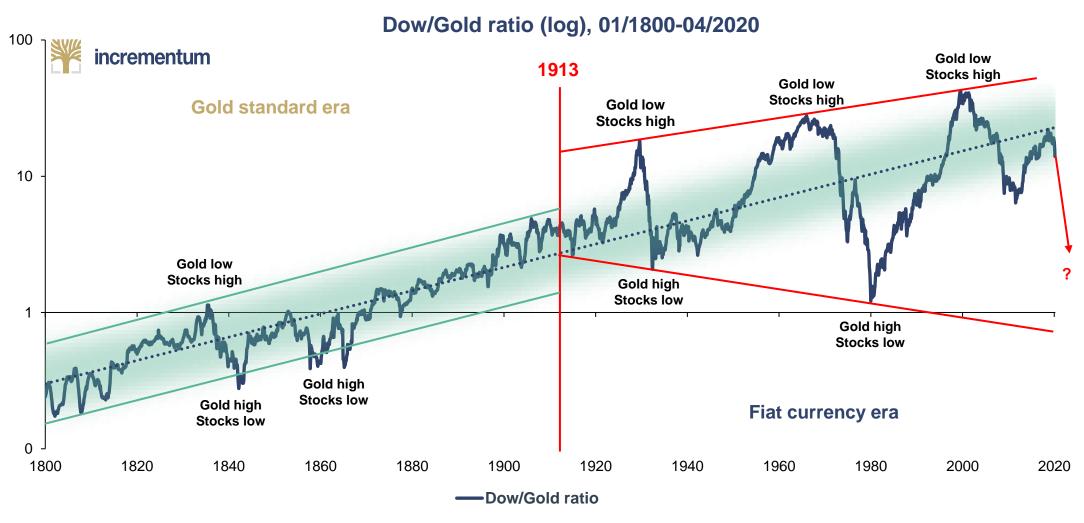
## **Quantitative Easing More Extreme Than 2008**



Source: Reuters Eikon, Incrementum AG



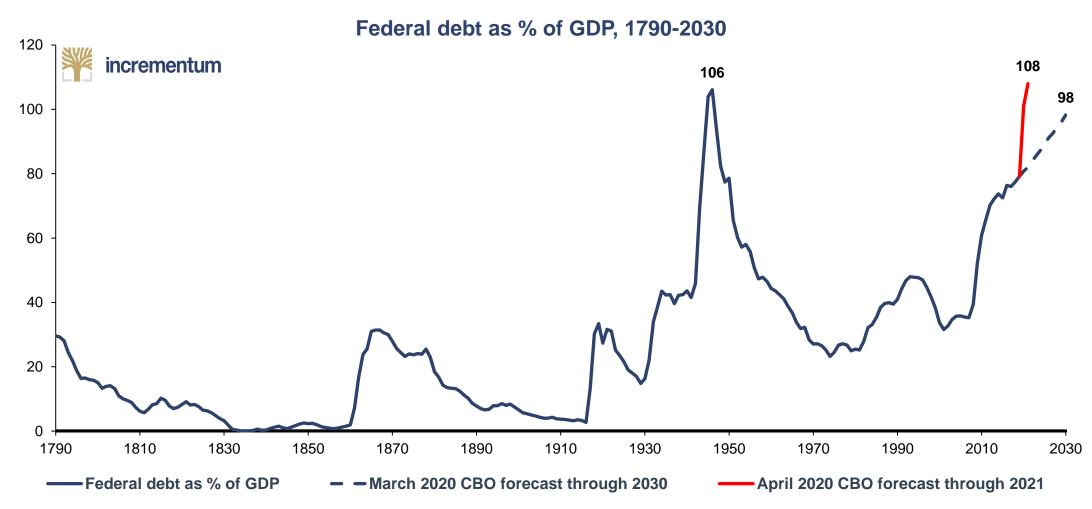
## **Equity Markets Priced In Gold Are Falling Since Q4 2018**



Source: Nick Laird, goldchartsrus.com, Reuters Eikon, Incrementum AG



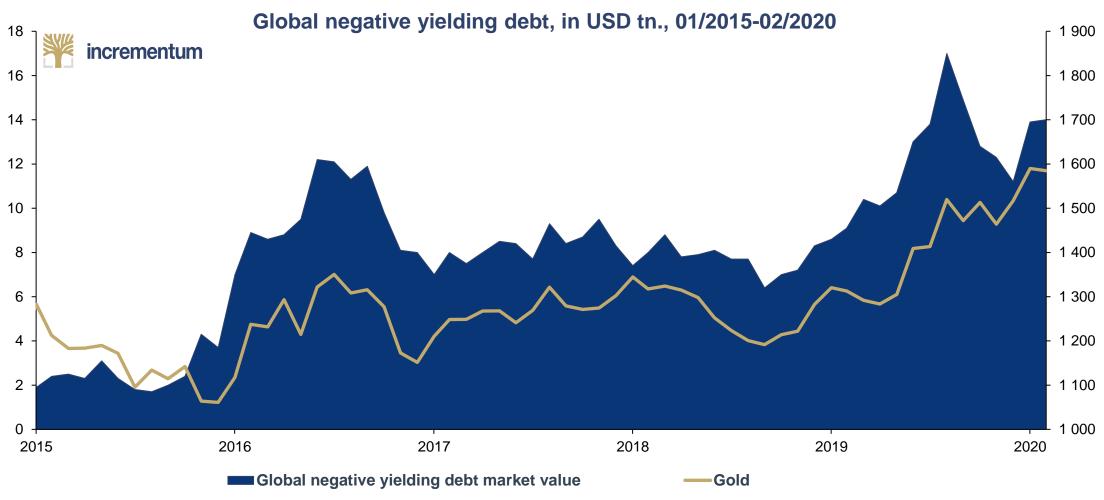
#### **Federal Debt Exploding**



Source: CBO, Incrementum AG



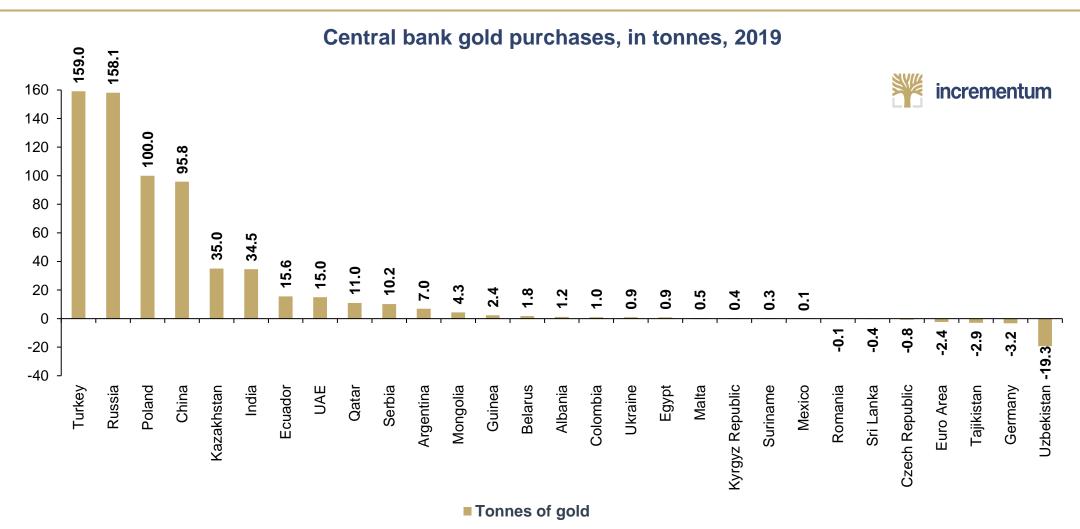
#### Gold Rises In Attractiveness Due To Negative Yields On Bonds







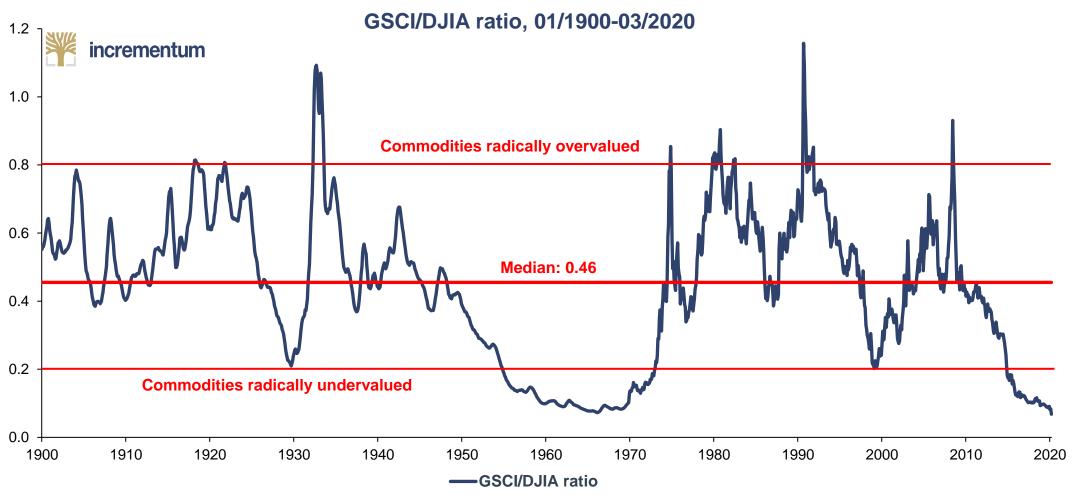
## Central Banks Continue To Be Net Buyers of Gold



Source: World Gold Council, Incrementum AG



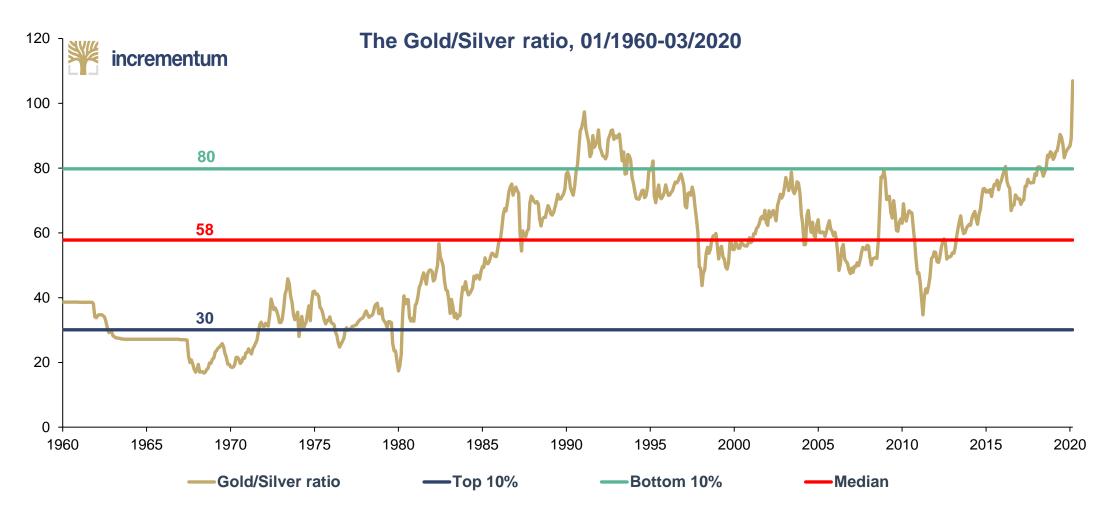
#### **Commodities Extremely Undervalued Relative To Equities**



Source: http://blog.gorozen.com/blog/commodities-at-a-100-year-low-valuation, Reuters Eikon, Incrementum AG



## **Silver Historically Cheap Relative To Gold**

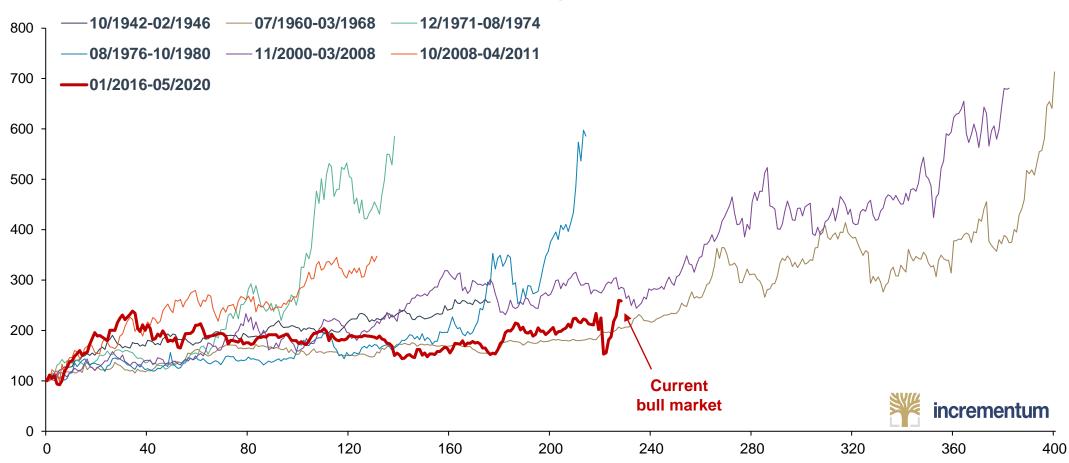


Source: World Bank, Wheaton Precious Metals, Incrementum AG



#### The Bull Market of Gold Miners Has A Lot More Room to Run!

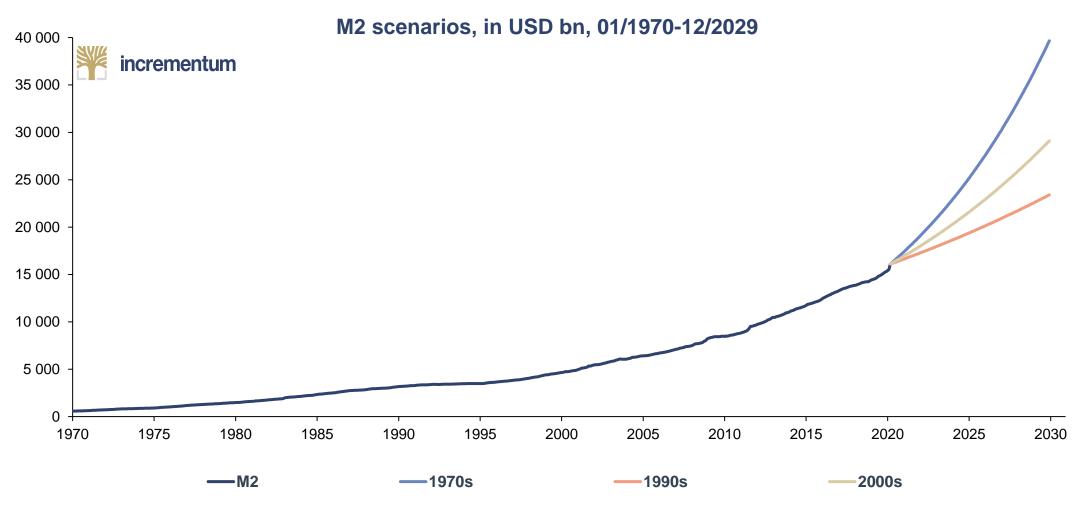
#### **BGMI Bull Markets**, indexed at 100 = Begin of each Bull Market, 1942-2020



Source: Nowandfutures, TheDailyGold.com, Barrons, Nick Laird, goldchartsrus.com, Incrementum AG



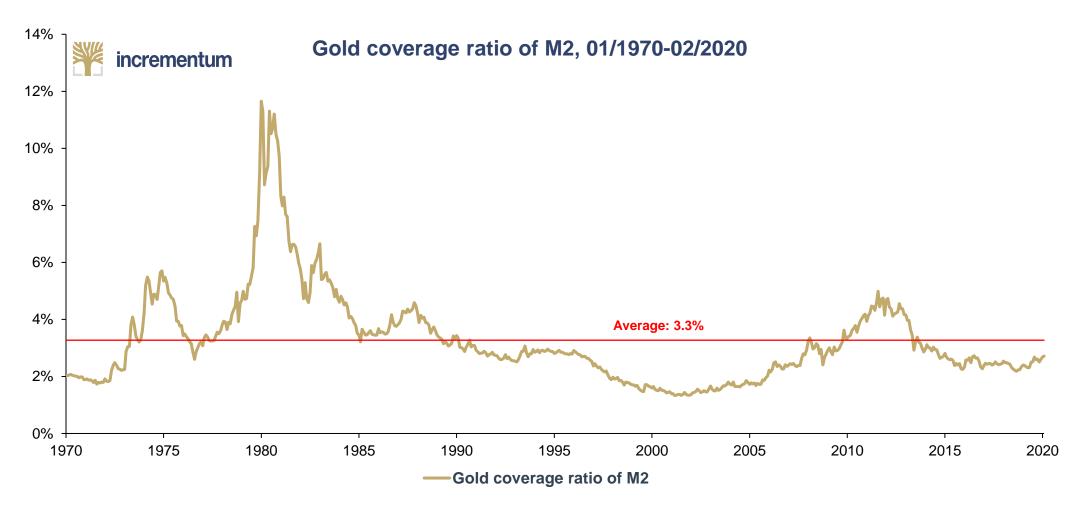
#### Gold Price Model (I): Scenarios for M2 Monetary Inflation This Decade



Source: Reuters Eikon, Incrementum AG



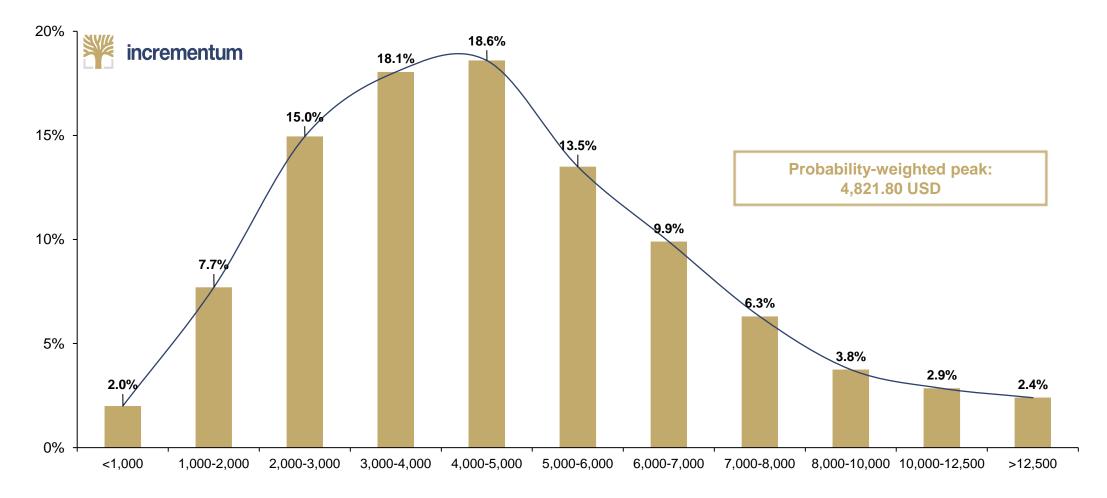
## Gold Price Model (II): The Gold Price and Monetary Aggregates



Source: Reuters Eikon, Incrementum AG



# Gold Price Model (III): Approximated Gold Price In 2030 By Distribution Probability, in USD



Source: Incrementum AG



#### Conclusion

- Monetary policy normalization has failed.
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- Deflationary forces are currently strong.
- Debt-bearing capacity is reaching its limits.
- Central banks are in a quandary when it comes to combating future inflation.
- Dawn of a new monetary world order.
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- The authors' proprietary valuation model shows a gold price of USD 4,800 at the end of this decade, even with conservative calibration.





#### **About Incrementum AG**

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more information on www.incrementum.li

- Independence is the cornerstone of our philosophy. The partners own 100% of the company.
- Our goal is to offer solid and innovative investment solutions that do justice to the opportunities and risks of today's complex and fragile environment.
  - Our core competencies are in the areas of:
    - Wealth management
    - Precious metal and commodity investments
    - Active inflation protection
    - Crypto and alternative currency exposure
    - Special mandates



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